1. The family has hope that a resolution is attainable.

2. The family feels that change is necessary now.

3. The problems in the family or the business are sufficiently distracting to motivate the family to seek relief.

4. Family members understand that a period of stress is normal during the consultation.

5. Family members are ready to address the challenges that exist in the family and in the business.

6. Family members have the courage to take responsibility for making changes within themselves.

7. The family experiences a large measure of support for change from within itself and from its professional advisors.